

We are an international company based in the greater region of Hamburg with subsidiaries right around the globe.
We develop, produce and sell industrial lubricants for the metal-processing industry. Our customers greatly appreciate our innovative products as well as our high standard of technical service.

To strengthen our team, we are seeking from the earliest possible date

a Regional Sales Manager (m/f) for German postcode region 8

We offer:

An interesting commercial and technical job profile with superb development opportunities in a modern, medium-sized company. We will invest you with the responsibility for an existing sales territory with an attractive customer base. We place the emphasis on teamwork in an agreeable working atmosphere. We regard the provision of performance-related pay as a natural part of the remuneration package, with the same applying to a company car – also fully available for private use.

Your duties:

The sale of industrial lubricants requiring detailed explanation, consultancy support over technical applications, project work and implementation of corporate objectives within the sales territory (German postcode region 8).

Your key duties will focus on the provision of systematic support of existing customers and the gaining of new business. In close cooperation with headquarters, you will run projects in your territory autonomously and will act as the company's decision maker when out on site with our (potential) customers. We will provide you with target-focused training to prepare you fully for your assignment. This highly responsible job will be carried out from a 'Home Office', i.e. you will be working from home.

Your profile:

You have an appropriate level of experience in the sale of products for which detailed explanations are required, ideally with a background in the sale of industrial lubricants. You will also have demonstrated, in the course of your career, that you can work in a sales environment with a high degree of personal commitment and a systematic approach to work, and that you are able to maintain a proper balance between the interests you represent. Autonomy, the ability to see something through to completion, persuasiveness and the ability to communicate at different levels will round off your personal profile.

Are you interested in developing your career in a successful international company and in helping us to shape the future?

If you are, please submit your detailed application documents with an indication of the salary level you seek to our Human Resources (HR) department: Should you require any further information at this stage, please do not hesitate to contact

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who will be pleased to take your call.